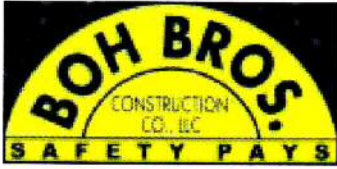


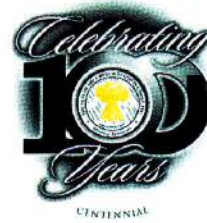
# BOH BROS CONSTRUCTION Co., LLC

SINCE 1909

LA LICENSE No. 2179



Boh Bros Construction Co., LLC  
10300 Almonaster Avenue  
New Orleans, LA 70127  
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From the Desk of  
Mitchell H. Dixon  
Superintendant of Equipment  
Pile Driving and Marine Dept

To Whom It May Concern:

Based on my 10 years of experience with being a customer of Baton Rouge Industries, I found out that not only did it do what I expected, but it exceeded my expectations in almost every area. The service and sales associates with Baton Rouge Industries strives to produce and offer some of the best oil, lubricants, and fuel additives and conduct business in a timely, professional manner. However, I feel they do not even need to speak much about their products because the products do most of the talking for themselves. The grease products' effectiveness has reduced downtime and, in turn, helped our equipment complete production without the setbacks that you would get using lesser quality products. Their grease products dramatically decrease the time needed to repeatedly grease our equipment so we save money by having our equipment operate more throughout the work week. In my experience using them in all of my heavy equipment at Boh Bros Construction, all of their products help obtain optimum performance, extend maintenance intervals, lower operating temperature, boost productivity, lower maintenance costs and reduce overall consumption and waste.

Baton Rouge Industries strives to be the best in every aspect of business. They are very customer oriented and actually understand and listen to the customers' wants and needs. Baton Rouge Industries provides their customers with a "custom blending" service and offers only the highest quality choice of additives. We use their custom blended gear oil that is specially formulated for us in the sump because it allows for the oil to separate itself from the water that will potentially leak into your tank. Now we can drain the water from the tank without spending all the time involved with

draining and wasting the oil that is currently being used. None of this would be feasible if it was not for their dedication to their promise to exceed customer expectations. Once we realized their products' efficiencies then we knew we would need a better way to stock and organize our inventory of oil & lube because of the mass amount we need to keep on-hand at all times. So I came up with idea of "custom coding" the buckets of each type of product we ordered with the color of our choice. If this was possible, by just taking a quick glance at our inventory levels, it is very easy to know when the reorder point approaches without going through the troubles of spending time after time conducting a count on inventory. Consequently, Baton Rouge Industries now goes through the hassle of dispensing our individual order of oil into totally different buckets then they usually stock that type in so it would be beneficial to us by meeting our needs. Another thing regarding Baton Rouge Industries' commendable service is their prompt and speedy delivery. It always arrives on time and is always accurate. Because of their prompt and dependable delivery services, even companies who use a just-in-time inventory strategy can operate smoothly without the stress of thinking if their product will arrive on time. Many companies might lack the space to keep inventory that they use constantly every day so they tend to order at the last minute when they have enough room to stock it. These companies definitely depend on their product orders to arrive on the exact day they need it, and Baton Rouges Industries comes through for us time after time, after time.